LAWNCARE CALIFORNIA

2022 EARLY ORDER PROGRAM

FULL OF INNOVATION. FULL OF INCENTIVES. FULL OF SAVINGS.

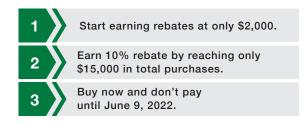
The BASF EOP puts the "full" in powerful, offering access to future-forward chemistries developed by scientific experts that offer proven benefits for your turf. Make sure you're prepared for 2022 with a toolbox full of innovation, incentives and savings.

BASF

We create chemistry

FULL OF INNOVATION. FULL OF INCENTIVES. FULL OF SAVINGS.

EOP 2022 is more **#PowerFULL** than ever, making it easier to purchase your favorite BASF solutions while enjoying some of our industry's best rebates. Use this order form to design your program and send it directly to your DSR, setting you up for success with a toolbox FULL of powerful chemistry.



Qualifying EOP Product	Earned Incentive %	
Purchase Level	Oct.1-Dec.3, 2021	
\$2,000-\$6,999	4%	
\$7,000-\$14,999	6%	
\$15,000+	10%	

Product	Package	Article #	Redemption Value	Quantity	Total
Amdro® Pro fire ant bait	1 x 25 lb	59021451	\$ 414.38		
Siesta® insecticide fire ant bait	15 lb	59011057	\$ 239.06		
Sultan® miticide	4 x 0.125 gal	59023753	\$ 645.76		
Ventigra® insecticide	4 x 20 fl oz	59014680	\$ 1,124.00		
Insignia® SC Intrinsic® brand fungicide	4 x 30.5 fl oz	59014134	\$ 1,875.16		
Insignia SC Intrinsic brand fungicide	2 x 2.5 gal	59014135	\$ 6,355.30		
Insignia SC Intrinsic brand fungicide	4 x 122 oz	59020732	\$ 8,405.80		
Orkestra® Intrinsic brand fungicide	4 x 16 oz	59014379	\$ 601.60		
Pageant® Intrinsic brand fungicide	4 x 1 lb	59012349	\$ 390.72		
Pillar® G Intrinsic brand fungicide	15 lb bag	59017959	\$ 45.00		
Pillar G Intrinsic brand fungicide	30 lb bag	59012784	\$ 80.25		
Xzemplar® fungicide	4 x 11.4 fl oz	59014120	\$ 699.04		
Xzemplar fungicide	2 x 114 fl oz	59013833	\$ 3,041.52		
Drive® XLR8 herbicide	4 x 0.5 gal	59011404	\$ 311.25		
Finale® herbicide	2 x 2.5 gal	59014627	\$ 325.00		
FreeHand® CA 1.75G herbicide	1 x 50 lb	59013674	\$ 99.50		
Pendulum® 2G herbicide	20 lb bag	59017972	\$ 40.75		
Pendulum 2G herbicide	40 lb bag	59015072	\$ 74.00		
Pendulum AquaCap herbicide	2 x 2.5 gal	59049276	\$ 356.25		
Pendulum AquaCap herbicide	1 x 15 gal	59011279	\$ 781.65		
Pylex® herbicide	4 x 4 fl oz	59018005	\$ 1,111.68		
Tower® herbicide	2 x 2.5 gal	59014247	\$ 1,639.90		
			SUBTOTAL:		

EASILY PLAN, CALCULATE AND SAVE

Complete EOP your way when you calculate your savings right here.

Your Subtotal \$ X Earned Incentive % = \$ Your Rebate

Visit betterturf.basf.us/eop.

Connect with us: 💆 @BASFTurf_us 🛐 Facebook.com/BASF.Turf.us 🖸 YouTube.com/BASFTurfTalk

Additional Program Details and Qualifications: All Agency Products are sold on behalf of BASF. All sales are final. No returns. Rebate will be based upon reported sales from the BASF Authorized Agent(s) and Distributor(s). The T&O EOP End-User Rebate program applies only to these Qualified End-User professionals: goff, Lawn & Landscape, sports turf, sod farms, municipalities, and parks & rec. Multiple sales orders for one customer are cumulative and will qualify if or determined between program dates and from any BASF Authorized Agent(s) and/or Distributor(s). The Qualified End-User must purchase at least \$2,000 of Qualifying EOP Products to qualify for the 2022 T&O EOP End-User Rebate Program. Product must be purchased, invoiced and delivered between the program dates. No exceptions. The invoiced dollar amount for Agency Products and the redemption value of qualified non-Agency Products will be used to determine Qualified End-User notate purchase and rebate earned. Qualified End-User must be in good credit standing with agent to receive special promotional terms. All Agency Products invoiced between October 1, 2021 and January 31, 2022 will receive une 9, 2022 terms for the Qualified End-User. Errms for Agency Products invoiced after January 31, 2022 will receive net 60 days for the Qualified End-User. Terms for Agency Products are determined by a BASF Authorized Distributor. All rebates will appear as a credit on the Qualified End-User's account with the agent who processed the order. T&O EOP End-User Rebate credit will be applied to the respective agent based on percent purchase from each agent.

All products may not be registered for sale or use in all states. Please check with your state or local Extension Service.

BASF applied the California mill tax (2.175%) to Agency Products in the state of California. California residents consult your local BASF distributor for pricing of non-Agency Products.

BASF reserves the right to cancel or modify this program at any time.

Amdro, Drive, Finale, FreeHand, Insignia, Intrinsic, Orkestra, Pageant, Pendulum, Pillar, Pylex, Siesta, Sultan, Tower, Ventigra, and Xzemplar are registered trademarks of BASE.

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