PBI-GORDON END-USER EARLY ORDER PROGRAM 2021

EFFECTIVE DATES: OCTOBER 1, 2021 THROUGH DECEMBER 17, 2021

BONUS REBATE					
REBATE LEVEL	MINIMUM REBATE	REBATE BONUS*			
LEVELI	\$500-\$999	15%			
LEVEL II	\$1,000+	25%			

^{*}Rebate bonus is calculated from the rebate amount. Example: If your rebate is \$750, your rebate bonus will be \$112.50 (\$750 x 15%). Added together, your total rebate will be \$862.50.

2021 PBI-GORDON CORPORATION EARLY ORDER PROGRAM INFORMATION:

- To qualify, the participating end-user must earn a rebate minimum of \$100.
- Products must be purchased from a PBI-Gordon distributor between October 1, 2021 and December 17, 2021.
- This program applies only to qualified end-user professionals in golf, lawn care, sports turf, schools, sod farms, and other turf management areas. Distributor sales to dealers do not qualify for this end-user rebate.
- Program calculations will be completed at the sole discretion of PBI-Gordon. Orders invoiced and shipped to end-users are subject to verification. If variances occur, payment reconciliation may be necessary.

REDEMPTION: TO BE ELIGIBLE TO RECEIVE YOUR REBATE, COMPLETE THE FOLLOWING:

- 1) Complete the online form at EOP.PBIGordonTurf.com. MAIL-IN ENTRIES WILL NOT QUALIFY.
- 2) You will be automatically enrolled if you've registered online in previous PBI-Gordon EOP program years.
- 3) All claims must be submitted no later than January 31, 2022.
- 4) PBI-Gordon will not pay rebates on returned inventory. Orders invoiced and shipped to end-users are subject to verification.
- 5) Rebates will be paid by July 31, 2022.
- 6) You may select payment method at time of registration. Distributor credits will be issued as default.

PRICING AND TERMS:

- Pricing and payment terms for listed products are determined by the distributor.
- PBI-Gordon reserves the right to audit, modify, or terminate this program at any time.





2021 END-USER EARLY ORDER PROGRAM

CALCULATE YOUR REBATE

	UNITS*	REBATE	UNITS		NOV.1 – DEC.17 REBATE	#OF UNITS		TOTAL REBATE
1 gal.	4 units	\$57.70/unit x		+	\$23.10/unit x		=	
2.5 gal.	2 units	\$75.00/unit x		+	\$30.00/unit x		=	
39.2 fl.oz.	4 units	\$83.00/unit x		+	\$37.35/unit x		=	
2.5 gal.	2 units	\$37.50unit x		+	\$15.00/unit x		=	
2.5 gal.	2 units	\$133.50/unit x		+	\$60.10/unit x		=	
1 gal.	2 units	\$36.80/unit x		+	\$13.80/unit X		=	
1 qt.	4 units	\$10.00/unit x		·	\$4.00/unit x			
RBICIDES								
1 gal.	2 units	\$39.20/unit x		+	\$14.70/unit x		=	
30 gal.	1 unit	\$189.00/unit x			\$96.00/unit x			
2.5 gal.	2 units	\$12.25/unit x		+	\$6.25/unit x		=	
1 gal.	4 units	\$3.40/unit x			\$1.70/unit x			
2.5 gal.	2 units	\$29.00/unit x		+	\$14.50/unit x		=	
5 oz.	4 units	\$15.60/unit x		+	\$7.80/unit x		=	
30 gal.	1 unit	\$282.00/unit x		+	\$141.00/unit x		_	
2.5 gal.	2 units	\$18.00/unit x			\$9.00/unit x			
275 gal.tote	1 unit	\$1,127.50/unit x			\$577.50/unit x			
30 gal.	1 unit	\$114.00/unit x		+	\$57.00/unit x		=	
2.5 gal.	2 units	\$8.75/unit x			\$4.50/unit X			
30 gal.	1 unit	\$105.00/unit x			\$54.00/unit x			
2.5 gal.	2 units	\$7.25/unit x		+	\$3.75/unit x		=	
1 gal.	4 units	\$3.40/unit x			\$1.70/unit x			
30 gal.	1 unit	\$174.00/unit x		_	\$87.00/unit x		_	
2.5 gal.	2 units	\$10.00/unit x			\$5.00/unit x		_	
30 gal.	1 unit	\$204.00/unit x		+	\$102.00/unit x		=	
2.5 gal.	2 units	\$11.25/unit x		•	\$5.75/unit x			
2 lb. shaker can	6 units	\$1.10/unit x			\$0.60/unit x			
15 lb.bag	# of bags							
	12-24 bags	\$5.60/unit x		_	\$3.30/unit x		_	
	25-56 bags	\$7.90/unit x		T	\$4.45/unit x		_	
	57–111 bags	\$10.20/unit x			\$5.60/unit x			
	112+bags	\$12.50/unit x			\$6.75/unit x			
	2.5 gal. 39.2 fl.oz. 2.5 gal. 1 gal. 1 qt. RBICIDES 1 gal. 30 gal. 2.5 gal. 5 oz. 30 gal. 2.5 gal. 275 gal.tote 30 gal. 2.5 gal. 30 gal. 2.5 gal. 30 gal. 2.5 gal. 30 gal. 2.5 gal. 1 gal. 30 gal. 2.5 gal. 30 gal. 2.5 gal.	2.5 gal. 2 units 39.2 fl.oz. 4 units 2.5 gal. 2 units 1 gal. 2 units 1 gal. 4 units RBICIDES 1 gal. 2 units 30 gal. 1 unit 2.5 gal. 2 units 5 oz. 4 units 30 gal. 1 unit 2.5 gal. 2 units 4 units 2.5 gal. 2 units 30 gal. 1 unit 2.5 gal. 2 units 1 gal. 4 units 30 gal. 1 unit 2.5 gal. 2 units 1 gal. 4 units 30 gal. 1 unit 2.5 gal. 2 units 4 units 4 units 5 units 6 units 15 lb.bag # of bags 12-24 bags 25-56 bags 57-111 bags 112+bags	2.5 gal. 2 units \$75.00/unit x 39.2 fl.oz. 4 units \$83.00/unit x 2.5 gal. 2 units \$37.50unit x 2.5 gal. 2 units \$133.50/unit x 1 gal. 2 units \$10.00/unit x RBICIDES 1 gal. 2 units \$39.20/unit x 30 gal. 1 unit \$189.00/unit x 2.5 gal. 2 units \$3.40/unit x 1 gal. 4 units \$12.25/unit x 2.5 gal. 2 units \$29.00/unit x 5 oz. 4 units \$15.60/unit x 30 gal. 1 unit \$282.00/unit x 2.5 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\$3.75/unit x 30 gal. 1 unit \$105.00/unit x 30 gal. 1 unit \$105.00/unit x 4.5 gal. 2 units \$3.40/unit x 30 gal. 1 unit \$105.00/unit x 4.5 gal. 2 units \$1.00/unit x 557.00/unit x 557.00/unit x 550.00/unit x	2.5 gal. 2 units \$75.00/unit x + \$30.00/unit x = 39.2 fl.oz. 4 units \$83.00/unit x + \$37.35/unit x = 2.5 gal. 2 units \$37.50 unit x + \$15.00/unit x = 1 gal. 2 units \$33.50/unit x + \$60.10/unit x = 1 gal. 2 units \$36.80/unit x + \$4.00/unit x = 1 gal. 2 units \$36.80/unit x + \$4.00/unit x = 1 gal. 2 units \$39.20/unit x + \$14.70/unit x = RBICIDES 1 gal. 2 units \$39.20/unit x + \$14.70/unit x = 30 gal. 1 unit \$189.00/unit x + \$6.25/unit x + \$6.25/unit x = 1 gal. 4 units \$32.40/unit x + \$14.50/unit x = 2.5 gal. 2 units \$29.00/unit x + \$14.50/unit x = 30 gal. 1 unit \$282.00/unit x + \$14.50/unit x = 5 oz. 4 units \$15.60/unit x + \$7.80/unit x = 30 gal. 1 unit \$18.00/unit x + \$9.00/unit x = 2.5 gal. 2 units \$11.27.50/unit x + \$9.00/unit x = 275 gal. 1 unit \$11.27.50/unit x + \$57.00/unit x = 275 gal. 2 units \$8.75/unit x + \$3.75/unit x = 30 gal. 1 unit \$11.40.00/unit x + \$3.75/unit x = 2.5 gal. 2 units \$3.30/unit x + \$3.75/unit x = 30 gal. 1 unit \$10.500/unit x + \$3.75/unit x = 2.5 gal. 2 units \$1.000/unit x + \$3.75/unit x = 30 gal. 1 unit \$10.500/unit x + \$3.75/unit x = 30 gal. 1 unit \$10.500/unit x + \$3.75/unit x = 30 gal. 1 unit \$10.500/unit x + \$3.75/unit x = 30 gal. 1 unit \$10.500/unit x + \$3.75/unit x = 30 gal. 1 unit \$10.500/unit x + \$3.75/unit x = 30 gal. 2 units \$1.000/unit x + \$3.75/unit x = 30 gal. 1 unit \$1.000/unit x + \$3.75/unit x = 30 gal. 2 units \$1.000/unit x + \$3.75/unit x = 30 gal. 1 unit \$1.000/unit x + \$3.75/unit x = 30 gal. 2 units \$1.000/unit x + \$3.75/unit x = 30 gal. 2 units \$1.000/unit x + \$3.000/unit x + \$3.000/unit x = 30 gal. 30 gal. 30 gal. 4 unit \$3.000/unit x + \$3.00

CALCULATE YOUR BONUS



N.	REBATE LEVEL		TOTAL REBATE		REBATE BONUS	BONUS	
IAI	LEVEL I	\$500-\$999		v	15%	\$	
잍	LEVEL II	\$1,000+		^	25%	\$	
BATI					GRAND TOTAL	\$	
ш							

Finalize your submission online at EOP.PBIGordonTurf.com

