

July Payment Terms

Agency Terms 07/01/22



Early Order Program Period: October 1, 2021 - December 10, 2021

2021 Turf & Landscape Pinnacle Early Order Program





Achieve the Pinnacle of Savings

Pinnacle Early Order Program Components

- With more products than ever before, use the SePRO Early Order Program matrix to maximize total savings potential.
- Legacy® purchases qualify for an additional 10% rebate.
- Extended Terms on agency products until July 1, 2022

To Participate Total qualified purchases must exceed \$2,500 to qualify for rebates.



Orders must be invoiced between October 1, 2021 - December 10, 2021





End-users must register at sepro.com/pinnacle by January 31, 2022



Rebate will be issued as a check to the purchasing business or as a distributor/agent credit by **August 31, 2022**

Early Order Program Matrix

Combine total purchase amount with the number of brand families purchased to calculate base rebate.*

| Early Order Program Matrix* | | | | | | | | | |
|-----------------------------|----|--------------------------|----|----|----|-----|--|--|--|
| | | Number of Brand Families | | | | | | | |
| Total Amount Purchased | 1 | 2 | 3 | 4 | 5 | 6+ | | | |
| \$2,500 - \$7,499 | _ | 2% | 3% | 4% | 5% | 6% | | | |
| \$7,500 - \$14,999 | 2% | 3% | 4% | 5% | 6% | 7% | | | |
| \$15,000 - \$19,999 | 3% | 4% | 5% | 6% | 7% | 8% | | | |
| Over \$20,000 | 5% | 6% | 7% | 8% | 9% | 10% | | | |

^{*} See back page for Pinnacle Program Estimator and details

Legacy® Reward

Legacy purchases qualify for an additional 10% rebate.



Payment Terms

All SePRO agency product purchased during the Early Order Program period qualify for payment terms due **July 1, 2022**.

Pinnacle Pairings

Use Pinnacle Pairings to solve your agronomic challenges and earn additional savings.

Scan with your smartphone for detailed **Cutless PGR rates**



Moss and Algae Pairing

Many golf courses experience moss and/or algae on their greens. SePRO offers two leading solutions that every golf course should have on hand. Octane® is the most economical moss control solution, while Junction® is a proven solution for algae in turf.

| Products | Minimum Qualifying Purchase | Unit Size | Rate* | Area Treated |
|---------------------------------|-----------------------------|-----------|------------------------------------|--------------|
| Octane® 2% SC Herbicide | 5 bottles | 8 fl oz | 0.15 fl oz / 1,000 ft ² | 5.9 acres |
| Junction® Fungicide/Bactericide | 1 case | 8 x 5 lb | 3.6 oz / 1,000 ft ² | 4.1 acres |



Small Shrub & Landscape PGR Pairing

Ideal for landscape plantings under 6' tall. Apply Cutless QuickStop for fast-acting growth cessation, followed by a granular application for long-term regulation.

| Products | Minimum Qualifying Purcha | ase Unit Size | Rate* | Area Treated |
|---|---------------------------|---------------------|------------------------------|------------------------|
| Cutless® 0.33G Granular Landscape Growth Regula | tor 160 lbs | 21 lb bag/40 lb bag | 10 lbs/1,000 ft ² | 16,000 ft ² |
| Cutless QuickStop Landscape Growth Regulator™ | 2 bottles | 64 fl oz bottle | 7 oz/500 ft ² ** | 9,100 ft ² |



Large Shrub & Small Tree PGR Pairing

Growth control for small trees and shrubs over 6' tall. Apply Cutless QuickStop for fast-acting growth cessation, followed by granular Cutless Shrub and Tree Sculptor for residual control up to 1 year.

| Products | Minimum Qualifying Purchase | Unit Size | Rate* A | rea Treated |
|--|-----------------------------|-----------------|-----------------------------|-----------------------|
| Cutless Shrub and Tree Sculptor Landscape Growth Regulator | 20 lbs | 5 lb pail | 4 lbs/1,000 ft ² | 5,000 ft ² |
| Cutless QuickStop Landscape Growth Regulator™ | 2 bottles | 64 fl oz bottle | 7 oz/500 ft ² ** | 9,100 ft ² |



Aquatic Pre-Emerge Pairing

Long lasting, pre-emergent aquatic weed control, along with proven algaecide solutions for lake and pond protection.

| Products | Minimum Qualifying Purchase | Unit Size | Rate* and Area Treated | |
|--|-----------------------------|--------------|----------------------------------|-------------------|
| SonarOne® Aquatic Herbicide | 20 lbs | 5 lbs/20 lbs | Packaged to treat 1 acre | SAVE AN ADDITIONA |
| Captain® XTR Aquatic Algaecide | 5 gal | 2.5 gal | of water with an average depth | 2% |
| SeClear Algaecide and Water Quality Enhancer™ | 30 gal | 2.5 gal | of 5 feet, for up to one season. | |



Aquatic Post-Emerge Pairing

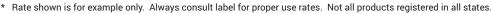
Reliable control of aquatic weeds and algae with no irrigation restrictions.

| Products | Minimum Qualifying Purchase | Unit Size | Rate* and Area Treated | |
|---|-----------------------------|-----------|----------------------------------|----|
| Harpoon® Granular Aquatic Herbicide | 160 lbs | 40 lbs | Packaged to treat 1 acre | SA |
| Captain® XTR Aquatic Algaecide | 5 gal | 2.5 gal | of water with an average depth | |
| SeClear Algaecide and Water Quality Enhancer™ | 30 gal | 2.5 gal | of 5 feet, for up to one season. | |



Keep your ponds looking great with these novel solutions to protect water quality from excess phosphorus. Phoslock locks up phosphorus in standing water bodies, while EutroSORB removes phosphorus from moving water.

| Products | Minimum Qualifying Purchase | Unit Size | Rate* | Area Treated | |
|---|-----------------------------|-----------|------------|--------------|------------|
| Phoslock® Phosphorus Locking Technology | 2 bags | 55 lb bag | 110 lbs | 1 acre | SAV ADE |
| EutroSORB™ Phosphorus Filtration Technology | 2 bags | 50 lb bag | See Produc | t Use Guide | |



^{**} Square feet of plant surface. For spot treatments, do not exceed 295 oz/A/year.

SePRO Pinnacle Program Rebate Estimator* Total qualified purchases must exceed \$2,500 to qualify for rebates.

| Turf & Landscape Products | Pack Size | Price | Units Purchased | Total Dollars | Minimum to Qualify as a Brand Purchase | Enter "1" if Purchase Meets Qualification |
|--|----------------|-----------|---|---------------|--|--|
| Cutless® 0.33G Landscape Plant Growth Regulator | 21 lb | \$ | | \$ | 00 11- | |
| Cutless® 0.33G Landscape Plant Growth Regulator | 40 lb | \$ | | \$ | 80 lb | |
| Cutless® 50W Turf Plant Growth Regulator | 30 lb SuperPak | \$ | | \$ | 1 unit | |
| Cutless® MEC Turf Plant Growth Regulator | 2.5 gal | \$ | | \$ | i unit | |
| Cutless Quickstop Landscape Plant Growth Regulator™ | 64 oz bottle | \$ | | \$ | 2 bottles | |
| Cutless Shrub and Tree Sculptor Landscape Plant Growth Regulator" | 5 lb pail | \$ | | \$ | 2 pails | |
| Edgeless® Turf Plant Growth Regulator | 8 oz bottle | \$ | | \$ | 2 bottles | |
| Junction® Fungicide/Bactericide | 5 lb bag | \$ | | \$ | 8 bags | |
| Legacy® Turf Plant Growth Regulator | 2.5 gal | \$ | | \$ | 2.5 gal | |
| Musketeer® Turf Plant Growth Regulator | 2.5 gal | \$ | | \$ | 2.5 gal | |
| Octane® 2% SC Herbicide | 8 oz bottle | \$ | | \$ | 5 bottles | |
| Profile® 2SC Tree Plant Growth Regulator | 1 gal | \$ | | \$ | 1 gal | |
| Soteria® Fungicide | 2.5 gal | \$ | | \$ | 2.5 gal | |
| Zio® Fungicide OMRI | 5 lb bag | \$ | | \$ | 2 bags | |
| Aquatic Products | | | | | | |
| Aquashade® Aquatic Plant Growth Control | 1 gal | \$ | | \$ | | |
| Aquashadow® Lake and Pond Colorant | 1 gal | \$ | | \$ | 4 gal | |
| Blue Springs® Lake and Pond Colorant | 1 gal | \$ | | \$ | | |
| Captain® XTR Aquatic Algaecide | 2.5 gal jug | \$ | | \$ | 2 jugs | |
| Clearcast® Aquatic Herbicide | 1 qt | \$ | | \$ | 1 qt | |
| EutroSORB™ Phosphorus Filtration Technology | 50 lb bag | \$ | | \$ | 2 bags | |
| Harpoon® Granular Aquatic Herbicide | 40 lb bag | \$ | | \$ | 2 bags | |
| Phoslock® Phosphorus Locking Technology | 55 lb bag | \$ | | \$ | 2 bags | |
| SeClear Algaecide and Water Quality Enhancer™ | 2.5 gal jug | \$ | | \$ | 6 jugs | |
| SeClear G Algaecide and Water Quality Enhancer™ | 20 lb bag | \$ | | \$ | 50 lbs | |
| SeClear G Algaecide and Water Quality Enhancer™ | 50 lb bag | \$ | | \$ | 20108 | |
| Sonar Infinity™ Aquatic Herbicide | 35 PDU bottle | \$ | | \$ | 1 bottle | |
| SonarOne® Aquatic Herbicide | 5 lb bottle | \$ | | \$ | 20 lbs | |
| SonarOne® Aquatic Herbicide | 20 lb pail | \$ | | \$ | ZU IDS | |
| Sonar Genesis® Aquatic Herbicide | 1 gal | \$ | | \$ | 1 gal | |
| A) Add dollars in "Total Dollars" column B) Add qualification points from "Meets Qualification" column C) Reference EOP Matrix for rebate % (see page 2) | | Re | Total Purchases x bate Percentage | , | Brand Families | B) |
| B) Add qualification points from "Meets Qualification" column C) Reference EOP Matrix for rebate % (see page 2) D) Multiply A x C for "Base Rebate Dollars Earned" E) Add dollars in "Additional Rebate Earned" column F) Add D + E for "Total Rebate" | | Base Reba | te Dollars Earned | D) | | |

OMRI = Organic certified

| Additional Rebates | Pack Size | Minimum to Qualify as a Pairing Purchase | Price | Units Purchased | Total Dollars | | Incentive | Additional Rebate Earned |
|---|--------------|--|-------|--------------------|---------------|---|-----------|-----------------------------|
| Legacy® Turf Growth Regulator | 2.5 gal jug | 2.5 gal | \$ | | \$ | х | 10% | = |
| Pinnacle Pairings | | | | | | | | |
| Moss and Algae Pairing | | | | | | | | |
| Octane® 2% SC Herbicide | 8 oz bottle | 5 bottles | \$ | | - | | - | - |
| Junction® Fungicide/Bactericide | 5 lb | 40 lbs | \$ | | \$ | х | 20% | = |
| Small Shrub and Landscape PGR Pairing | | | | | | | | |
| Cutless 0.33G Landscape Plant Growth Regulator™ | 21 or 40 lb | 160 lbs | \$ | | - | | - | - |
| Cutless QuickStop Landscape Plant Growth Regulator™ | 64 oz bottle | 2 bottles | \$ | | \$ | х | 10% | = |
| Large Shrub and Small Tree PGR Pairing | | | | | | | | |
| Cutless Shrub and Tree Sculptor Landscape Plant Growth Regulator™ | 5 lb | 20 lbs | \$ | | - | | - | - |
| Cutless QuickStop Landscape Plant Growth Regulator™ | 64 oz bottle | 2 bottles | \$ | | \$ | х | 10% | = |
| Aquatic Pre-Emerge Pairing | | | | | | | | |
| SonarOne® Aquatic Herbicide | 5 or 20 lb | 20 lbs | \$ | | \$ | х | 2% | = |
| Captain® XTR Aquatic Algaecide | 2.5 gal jug | 2 jugs | \$ | | \$ | Х | 2% | = |
| SeClear Algaecide and Water Quality Enhancer™ | 2.5 gal | 12 jugs | \$ | | \$ | х | 2% | = |
| Aquatic Post-Emerge Pairing | | | | | | | | |
| Harpoon® Granular Aquatic Herbicide | 40 lb | 160 lb | \$ | | \$ | Х | 2% | = |
| Captain® XTR Aquatic Algaecide | 2.5 gal jug | 2 jugs | \$ | | \$ | Х | 2% | = |
| SeClear Algaecide and Water Quality Enhancer™ | 2.5 gal jug | 12 jugs | \$ | | \$ | х | 2% | = |
| Aquatic Phosphorus Management Pairing | | | | | | | | |
| Phoslock® Phosphorus Locking Technology | 55 lb bag | 2 bags | \$ | | \$ | х | 2% | _ |
| EutroSORB™ Phosphorus Filtration Technology | 50 lb bag | 2 bags | \$ | | \$ | х | 2% | = |

NO RETURNS. All sales are FINAL. Program applies to qualified end-user professionals. Offer only valid on purchases from authorized SePRO agents/distributors. Not valid for distributors, dealers, or any other re-sale entity. Rebates will be issued based on sales reported to SePRO by authorized agents/distributors within program dates. Pinnacle offer may not be combined with any other special offers. For pesticides sold into the state of California or Washington, the agent/distributor is instructed to add the California Mill Tax Assessment or Washington Hazardous Tax Assessment to the customer's purchase price. SePRO will add these assessments to the agent/distributor invoice at the applicable tax rate. SePRO reserves the right to cancel or modify this program at any time. Rebates will be paid as an account credit to the selling agent/distributor or as a check made payable to the purchasing business. Purchases must be paid in full to receive a rebate. Rebates will be issued by August 31, 2022.

Account credit with selling agent must be used within 12 months or funds will be forfeited and returned to the manufacturer. The selling agent may deduct up to 50% of the credit amount as a processing fee. Always read and follow all label directions. Aquashadow, Blue Springs, Captain, Clearcast, Cutless, Cutless Shrub and Tree Sculptor Landscape Plant Growth Regulator, Cutless QuickStop Landscape Plant Growth Regulator, Edgeless, EutroSORB, Harpoon, Junction, Legacy, Musketeer, Profile, SeClear Algaecide and Water Quality Enhancer, Sonar Infinity, Sonar Genesis, SonarOne, Soteria, and Zio are trademarks of SePRO Corporation. Phoslock is a registered trademark of Phoslock Environmental Technologies, Ltd. Copyright ©2021 SePRO Corporation. New 08/18/2021.

*The Rebate Estimator is provided as a tool for rebate estimation purposes only. Final rebate value will be calculated by SePRO.

Purchases of Cutless QuickStop will qualify for a <u>maximum</u> additional rebate of 10%. Purchases of Captain XTR and SeClear will qualify for a <u>maximum</u> additional rebate of 2%.



Additional Rebate E)

Total Rebate F)

Easier Online!



Scan with your smartphone to go to the online calculator.